

# IMLIe-News

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## FELLOW OF THE INSTITUTE OF CHARTERED SHIPBROKERS LECTURES AT IMLI

Mr. Godwin Xerri, Fellow of the Institute of Chartered Shipbrokers and Managing Director of Focal Maritime Services Co., Ltd. Malta, recently delivered a series of lectures on Sale and Purchase of Second Hand Tonnage, Ship Management and Operation and on Ship Chartering.

Drawing from his considerable experience in shipbroking, Mr. Xerri explained the commercial practices and procedures for the sale and purchase of second hand ships. Through presentations enriched by his practical knowledge and experience, he put into perspective the commercial considerations and decision taking in the context of ship management, operation and chartering. Mr. Xerri also stressed that it should be always remembered that shipping does not operate in isolation but in an environment with plenty of interaction amongst the various subjects of commerce and in particular amongst the many players involved in the transport chain.



*Mr. Godwin Xerri lecturing to the IMLI Class of 2007-2008*

Mr. Godwin Xerri is a longstanding supporter and friend of the Institute. His lectures bring the touch of practice from the shipping markets directly to the classroom.

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